

SHUAA CAPITAL EXECUTES AGREEMENT FOR ACQUISITION OF INTEGRATED CAPITAL AND INTEGRATED SECURITIES

- *Deal is pending final regulatory approvals*
- *Landmark deal bolsters SHUAA's offerings*
- *Brings greater synergies to investors and clients*

United Arab Emirates, 20 July 2017: SHUAA Capital, the UAE's premier integrated financial services firm, today announced it has entered into an agreement with Integrated Financial Group ("IFG"), towards the acquisition of Integrated Capital and Integrated Securities. The signing of the agreement follows the completion of the due-diligence process initiated in March.

The strategic acquisition, which remains subject to regulatory approvals, of two of the UAE's most active and successful financial institutions will bring improved synergies, enhancing SHUAA Capital's suite of products and services, and allowing it to expand its footprint.

Integrated Securities, which IFG acquired from First Gulf Bank in 2014, ranks within the top 10 by volume traded in the UAE. It brings to SHUAA over 3,000 clients and over AED 15bn shares in custody which would position SHUAA to offer one of the leading brokerage platforms in the region, and will also serve as a base for expansion.

In a brief timespan, Integrated Capital quickly grew and attained a leading position in the region's high yield fixed income market. In 2016, it was co-lead on the \$500m bond issuance by Etihad Airways Partners and was also the largest subscriber to the original \$700m issuance in September 2015. Integrated Capital will combine with SHUAA's developing capital markets business which provides access to regional and international securities on the primary and secondary markets.

These additions and enhancements to SHUAA are intended to provide a much broader range of investment solutions for existing and new clientele.

On the occasion of signing the agreement, **Jassim Alseddiqi, Chairman of SHUAA Capital said:** "SHUAA Capital is pleased to announce it has reached the next stage in this acquisition process. We have thoroughly considered all our strategic options and

firmly believe this deal will herald a new chapter for the Group, and for the financial services landscape in the MENA region as a whole. The combination of these brands serves the interest of our shareholders, and promises to establish a new financial force. We look forward to passing the final stage by receiving green light from the respective regulators”.

Fawad Tariq-Khan, General Manager of SHUAA Capital said, “This acquisition marks a significant milestone for SHUAA Capital on its return to prominence as the region’s leading integrated financial services firm. We look forward to the many opportunities and added value that this combined entity will bring to SHUAA’s stakeholders.”

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Cautionary Statement Regarding Forward-Looking Information:

This document contains forward-looking statements. Forward-looking statements are neither historical facts nor assurances of future performance. Instead, they are based only on our current beliefs, expectations and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Forward-looking statements can be identified by words such as: "anticipate," "aspire," "intend,"

"plan," "goal," "objective," "seek," "believe," "project," "estimate," "expect," "forecast," "strategy," "target," "trend," "future," "likely," "may," "should," "will" and similar references to future periods.

Examples of forward-looking statements include, among others, statements we make regarding:

- *Expected operating results, such as revenue growth and earnings.*
- *Anticipated levels of expenditures and uses of capital*
- *Current or future volatility in the capital and credit markets and future market conditions.*

Because forward-looking statements relate to the future, they are subject to inherent uncertainties, risks and changes in circumstances that are difficult to predict and many of which are outside of our control. Our actual results and financial condition may differ materially from those indicated in the forward-looking statements. Therefore, you should not rely on

any of these forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, among others, the following: Our ability to maintain adequate revenue levels and cost control; economic and financial conditions in the global markets and regional markets in which we operate, including volatility in interest rates, commodity and equity prices and the value of assets; the implementation of our strategic initiatives, including our ability to effectively manage the redeployment of our balance sheet and the expansion of our strategic businesses; the reliability of our risk management policies, procedures and methods; continued volatility in the capital or credit markets; geopolitical events; developments and changes in laws and regulations, including increased regulation of the financial services industry through legislative action and revised rules and standards applied by our regulators.



Any forward-looking statement made by us in this document and presentation is based only on information currently available to us and speaks only as of the date on which it is made. No representation or warranty, express or implied, is made as to the accuracy, completeness or fairness of the information and opinions contained in this document. We undertake no obligation to publicly update any forward-looking statement whether as a result of new information, future developments or otherwise.

Established in 1979, **SHUAA Capital psc** ('SHUAA') is an integrated financial services firm headquartered in the United Arab Emirates. The firm services corporate and institutional clients, Governments, family businesses and high-net-worth-individuals with expertise in the areas of asset management, investment banking advisory services, capital markets and credit. SHUAA is a public shareholding company with its shares listed on the Dubai Financial Market. The firm is regulated as a financial investment company by the UAE Central Bank. www.shuaa.com

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